

W. CHRISTOPHER “CHRIS” LUTHER. PE

Key Experience

President

Camargo Associates, LLC

Mr Luther is an accomplished leader with assertive entrepreneurial drive and exceptional skill in building strong, long-term project relationships. With over 40 years of global experience in technical engineering, architecture, procurement, construction, and start-up background, formed the foundation of successes in management responsibilities in complex engineering and construction fields. As an accomplished writer, he has authored, on specific assignments, several “proprietary books” covering critical engineering, procurement and construction issues associated with project performance as it relates to both owners and their partners alike.

He has a broad scope of technical and management expertise combined with confidence, drive, communication skills, including written, spoken and as a speaker, and a strongly focused commitment.

Areas of Specialized Knowledge

InterActive Planning (IAP) -Mr Luther is widely recognized in the field for creation and successful development and implementation of an innovative “*Interactive Planning*” process, which builds individuals into cohesive and productive project teams

In 1986 he took a “kernel” of an idea and developed and evolved the process over many years. Today, this innovation has step-changed the manner in which many projects are initiated and developed, throughout the world.

He has facilitated more than 500 major interactive planning meetings globally. In addition he has formally trained well over 2000 professionals in its effective uses and special techniques over a ten year period.

Owner/Contractor Performance Improvement -Mr Luther continues to undertake the significant responsibility of “transitioning and transforming “owners/ contactors from a worst in class performance in EPC environment, establishing a clearly detailed and understood path to “Best in class” performance.

He is considered an expert in assessing and understanding the “sometimes” obscure results of third party “benchmarking” initiatives, leading to quantifiable and concrete actionable improvements.

Utilization of Leading Edge Solution Process and Tools- He developed several effective and innovative tools to analyse; “lean” evaluate (*Lean Decision Modelling*) and assess work processes and complex problems. These are carefully applied to pre-empt performance issues in the capital effectiveness and efficiency areas of investment delivery. In addition he led and managed the performance initiative using a “*Structured Change process*” with his clients.

Integrated Project Delivery Teams: Start-up and Transformation
including joint ventures, alliances of all types, partnerships and on-going project services -In the recent past, he had corporate responsibility for all alliance operations worldwide. In this role he provided guidance and leadership for both the transitional start-up as well as on-going support to over 120 alliances.

Additional Background

As the Director of Operations for the Indianapolis, Indiana office, he helped lead significant growth, from a small engineering office, to the largest engineering office in the State of Indiana. A major portion of the work performed there was for a major pharmaceutical company, an E & C's alliance partner.

As the Global Alliance Manager, Mr Luther was responsible for all engineering, construction, and validation work worldwide for a major pharmaceutical company in the Indianapolis area for 4 years. He worked closely with project teams to ensure that the client's expectations were met, meeting quality, budget, and schedule targets.

Mr Luther was the Project manager/ Alliance Director for a major corn wet milling company in Chicago for over 4 years. Services provided included engineering, procurement, construction (construction management and direct hire) as well as maintenance and start-up services.

Mr Luther has served as Regional Director of Sales for all segments of EPC contractor's industry including pharmaceutical, fine chemicals, food, and petrochemical facilities.

Prior to the above, Mr. Luther was a founding associate and member of the Board of Directors of Camargo Associates, Inc. This company provided Architect- Engineering-CM and Planning to many major clients in the Mid-west over an eleven year period.

With offices in both Cincinnati and Indianapolis, its 300 person organization completed many mid-size industrial projects. This company was acquired by Jacobs Engineering Group, Inc, at the end of 1988.

Employment History:

Camargo Associates, LLC Consultant to the EPC Industry

President/Founder (2012 to present)

Jacobs Engineering Group Inc. (retired 9/12) (1989-2012)

Vice – President- Operations Support	(2011- 2012)
Vice- President- Global Alliance Operations	(2005-2011)
Director of Operations – Indianapolis	(2001-2005)
Global Alliance manager – Eli Lilly	(1996-2001)
Operations Manager- Chicago	(1994-1996)
Executive Project Manager	(1992-1994)
Regional Director Business Development	(1989-1992)

Camargo Associates, Inc. (1978- 1989)

Board of Directors, in addition
Manager of Project Operations- Cincinnati (1985-1989)
Manager, Civil/Structural Engineering (1979 1985)
Project Manager (1979 1985)
Project Civil/Structural Engineer (1978 1979)

A.M. Kinney, Inc. 1968 1978

Project Civil/Structural Engineer (1976 1978)
Design Civil/Structural Engineer (1971 1976)
Civil Engineer Technician (1968 1970)

Qualifications

BS, 1973, Civil Engineering, University of Cincinnati
Professional Civil Engineer, 1973, Ohio
Facilitation Skills- Batelle Institute, Columbus, Ohio
Corporate Trainer, Jacobs College - Project Management Course
- Alliance Leadership Course
MIT Sloan- Executive Certificate- "Leadership & Management" 75 hours- 2010

Languages

	Speaking	Reading	Writing
English	Excellent	Excellent	Excellent